

Entrepreneurship Program RFQ Questions and Responses

Am I able to provide you with a mini-proposal like we did last fiscal year (see attachment)? Or, do you need a full proposal?

Previous Partners should submit a full proposal containing all requested information outlined in the RFQ.

Is there a budget set aside for the vetting and filtering of veterans for the growth program? If so, how much would it be?

No, compensation for services outlined in the RFQ will follow a fixed-price format. Pricing is outlined in Section 6. D. of the RFQ.

Is there a budget for the reporting capability that you're proposing? If so, how much would it be?

No, compensation for services outlined in the RFQ will follow a fixed-price format. Pricing is outlined in Section 6. D. of the RFQ.

Is there a budget for marketing so we could perform outreach? If so, how much would it be?

No, compensation for services outlined in the RFQ will follow a fixed-price format. Pricing is outlined in Section 6. D. of the RFQ.

Would this program happen once a year or multiple times a year?

The Entrepreneurship Program is an on-going program throughout the year. All responses provided should include proposed timelines for all proposed program components. Period of performance is July 1, 2023, through June 30, 2024.

The program offerings and quantity of programs and geographic location within the state are determined by Veterans Florida.

Is the Authorization Letter and Signature part of the 10-page count?

No, the authorization letter and signature will not be counted against the 10-page count of the response.

Just to verify: the Table of Contents, Authorization Letter and the Letters of Support is NOT included within the 10-page limit? In other words, those pages will not count within our 10 pages.

No, the authorization letter and letters of support will not be counted against the 10-page limit. The RFQ submission does not require a Table of Contents.

Are we able to request funding for workshops not included in the RFQ?

Yes, if you elect to offer workshops, we request that you offer a minimum of four (4) workshops. Three of those workshops must include topics for local resources, government contracting, franchising & small business acquisition, and the last topic is open for the Partner to address issues faced by veteran business owners. You are welcome to propose as many workshops as you deem necessary.

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Networking (p4) “Networking events shall be open to any eligible participant, mentors, entrepreneurs, and community business leaders.” Is the eligibility status applicable to all the attendees listed? Are non-military mentors, entrepreneurs, and community business leaders not eligible to attend?

Networking events may be open to veterans and non-veteran participants, however for attendance requirements the networking event must have a minimum of 10 veteran participants. Participants may self identify as a veteran for Networking Events. Participants may not include guest speaker(s), your staff or leadership, or Veterans Florida staff to reach the minimum attendance requirement.

Startup participants must be vetted by the Partner and meet the following criteria... (p6). Do Military Spouses who attend with a qualifying participant contribute to the headcount for the program?

No, they do not contribute to the headcount. Non-veteran spouses or business partners can join a veteran participant in cohort training, however attendance count will be based upon the business count.

For example: Veteran and spouse attend a cohort for XZY Company, this will count as one participant.

Proposal Deadline and Submission Process (p13) Are proposals reviewed and contracted as they are received by Veterans Florida? Or are all the proposals held until the August 31, 2023, deadline?

It is Veterans Florida’s intent to review all proposals against the criteria outlined in the RFQ, determine the program offerings and geographic locations of the offerings, and communicate award notifications on or before September 15, 2023.